

HYBRID CLOUD STRATEGY

Reviewing the different types of cloud and understanding their features, so you can make an informed decision about which one to use for your applications.



HOW DOES THE SERVICE WORK?

Although cloud is widely used, many organisations still have requirements to consolidate, transform or move applications. At Softcat, we help you to get the most out of your technology, which often results in:

- Streamlining business processes
- Improving productivity
- Identifying applications most relevant to your business right now
- Minimising cost and effort.

Our Hybrid Cloud Strategy is an agile engagement that gives you access to our expertise, while allowing you to focus on what really matters. It involves an adaptive approach to help our customers select a handful of applications; and for these, we provide advice and guidance, followed by additional execution such as building, transformation, and migration, to ensure our customers get a faster return on investment and value.

BENEFITS TO YOU

Softcat industry experts will develop a robust plan to help you identify the right Cloud for your applications and data or whether this should stay on-premises or be retired all together.

Our services have helped customers such as **UK Police** re-factor their digital investigation platform to the Cloud.



SUITABLE FOR YOU IF...

- ✓ You want to modernise or transform your applications, but you are not sure which Cloud (or SaaS) provider is the most suitable.
- ✓ You need help determining which applications should remain on-premises, be moved to cloud services, or continue operating in private data centres.
- ✓ You have identified a number of possible applications for change but would value independent advice around the available options.

WHAT'S INCLUDED

Review of customer requirements - This service includes a review of your requirements, including applications of interest and known challenges and aspirations. You will also receive a list of recommendations for the best solutions for your business needs.

Workshop based analysis - This service includes an analysis of applications in scope to understand business purpose, complexity, and high-level dependencies.

Providing recommendations - Regarding the target state, including technology platform, considerations, and next steps.

WORKS WELL WITH

Softcat Cloud Billing & MarketPlace Services

Centralised management of your multi-cloud, SaaS and ISV commercial relationships.

Softcat Cloud Fundamentals

Centralised visibility and governance of your multi-cloud use, including ongoing FinOps and Cloud Architecture.

Softcat Build and Migration

Build, migrate and or modernise systems to Cloud, including infrastructure and applications.



SERVICES THAT BRING YOUR TECHNOLOGY TO LIFE

Contact your Softcat Account Manager today or email us on cloudsales@softcat.com